

The Power of Amazon Business Analytics and More!

Janelle Marotz Mike Koltes



business prime





Amazon Business Online Solutions

Introductions

- Ben Warren: Amazon
- Tom Nikowitz: Skyward
- Janelle Marotz: Denmark
 - Mike Koltes: CESA 5





Overview



Amazon Business Analytics

- Reports
 - Can use Amazon Business Analytics for:
 - Reconciliation
- Hello, Janelle
 Account for School District ...
 Lis

Account Details

Your Account

Your Orders

Business Settings

Amazon Business Card

Business Analytics

Business Prime

Bulk Ordering

Manage Subscribe & Save Your Interactions Reporting

- Analyze Spend
- Set Limits for Cashflow
- And much more...

Business analytics

Download order reports and analyze spend





Amazon Business Analytics Demo

Login to Amazon business analytics for a DEMO!



Amazon Business Analytics



Final Details for Order #111-6401218-963626 Paid By: School District of Denmark Placed By: Janelle Marotz -Procurement Order Placed: March 12, 2024 umber : 1022400012 non com order number Shipped on March 14, 2024 tems Orderer 1 of: Easy Playbours Carl inchesX26 SinchesX40 Sinches Reconciliation old by: Amazon (seller profile hipping Address: HANNA D SENECAL Orders 450 N WALL ST DENMARK WI 54208 Shipments hipping Speed: REE Prime Delive Returns Payment Method: American Express | Last digits: 2000 Refunds Credit Card transactions Related offers To view the status of Savings Credentials Your reports Download history Tip: You can print find and print your order and payment

information

- Reconciliation Compare order and payment history to your records (excellent for researching charges that you don't recognize).
- Orders View order history and statuses with line-item details.
- Returns Track and get information about all the returns created in your organization.
- Refunds Track the product, payment, and status of refunds in your organization.
- Shipments Get easy tracking on all orders, including order status and product and seller information.
- Savings Report Understand your savings across all orders with line-item details of saving types.



Refunds or Returns Reporting



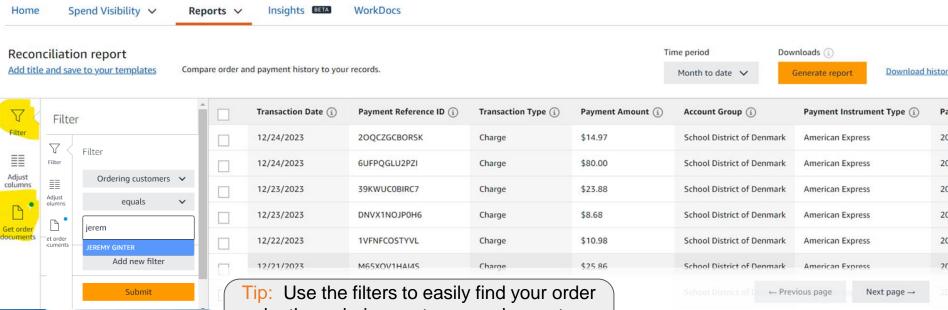
Hom	e Sp	end Visibility 🗸	Reports V Ins	sights RETA WorkDo	OCS								
Refunds report Add title and save to your templates		Reconciliation Orders Shipments	nt, and status of refunds in y	our					Time p Mo	eriod nth to date 🗸	Downloads ① Generate report <u>Download hist</u>		
∇		Order Date 🕦 🕻	Returns Refunds	Account Group 🕦	PO Number 🕦	Account User 🕕	Account User Email (j)	Refund Date (j)	Refund Status (i)	Refund Type (i)	Refund Total 🔅	Disbursement Total (j) Refund Net To
Filter		01/30/2024 1	Related offers	ichool District of Denmark	8012400018	Atiq Khan	khana@denmark.k12.wi.us	03/05/2024	Completed	Refund	\$47.97	\$0.00	\$47.97
Adjust olumns			Savings Credentials									← Previous page	Next page \rightarrow
iet order scument			Your reports Download history										

Tip: Use the Reports menu to easily find Returns, Refunds and more!



Orders Reporting

Business analytics



by the ordering customer and more to compare your order and payment history for reconciliation or order status



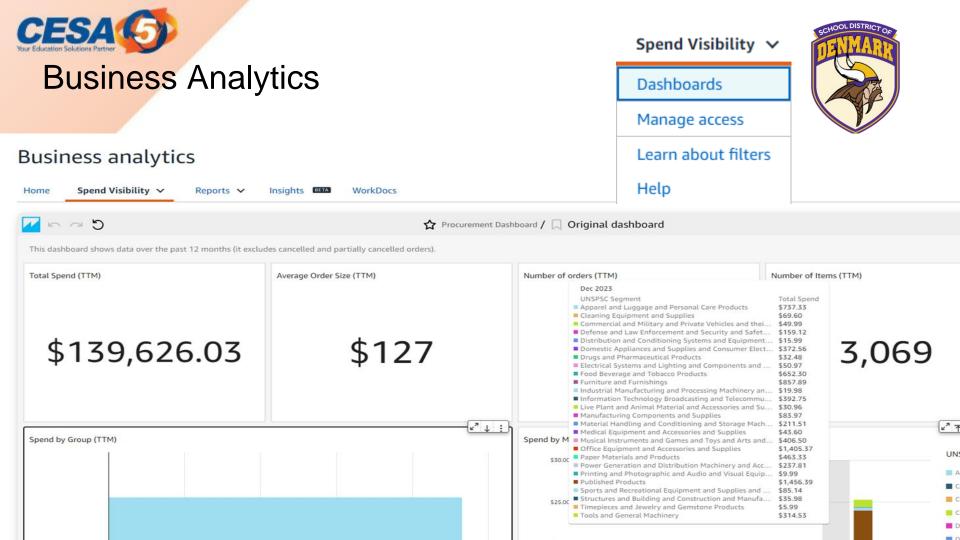


Business Analytics

Business analytics



Home Spend Visibility V Reports V Insights W	/orkDocs					
Business analytics dashboard	Spend Visibility purchasing insigh	Time period () Current quarter 🗸				
Overview for Oct-Dec 2023 As compared to previous quarter	through a rea					
Total spend 🛈	Total savings 🛈	Total orders ()	Top category 🛈			
\$34K Down by 18%	\$771 Down by 43%	289	\$9.4K Book			
Annual spend comparison 💿	:	Spend by category 💿	÷			
SSOK						
\$40K						
\$30K						
\$20K						
\$0 ,Jan-Mar Apr-Jun Jan-Mar	Oct-Dec	\$0 \$2K \$4K \$6K	\$8K \$10K			
2022 2023		Book Coffice Product More Improvement BISS Basic Toy				
Create a budget >	Orders report >	Category dashboard >	Orders report >			





Resources

• Using Lists



Training Videos

https://business.amazon.com/en/events/training-videos

- https://go.skyward.com/wasboresources
- Assigning User Roles and Permissions
 - Increase access to selection and deals
- Can use multiple payment methods
 - Pay by invoice
 - No interest, 30 days
 - Credit line
 - Credit Cards
 - Credit card spending rebates based on your card rebate details
 - WASBO Procurement Card
 - Amazon Business American Express 5%







Resources

Need help setting up Amazon Business?

Contact skywardamazonintegrations@amazon.com

https://go.skyward.com/wasboresources

The Amazon team can also provide administrator support, including feature configuration and system integration support. Phone: (888) 281-3847 | | Email: corporate-punchout@amazon.com Learn more about Amazon Business Punchout at <u>Amazon Punchout</u>





Questions



QUESTIONS?





Contact Information



Mike Koltes

Director of Business Services CESA #5 <u>koltesm@cesa5.org</u> 608-745-5416 Janelle Marotz, CPA, SFO, CSRM School District of Denmark <u>marotzj@denmark.k12.wi.us</u> 920-863-4006

